

RAVI VERMA

Cloud Transformation & Solution Architecture Leader | Enterprise Cloud · AI · Customer Delivery
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PROFESSIONAL SUMMARY

Cloud Solution Architect with 14+ years of enterprise technology experience and 8+ years across large-scale cloud platforms. Experienced in leading complex customer initiatives from business requirements and systems impact analysis through target architecture, migration, integration, production hand-off and operational enablement. Trusted by enterprise customers as a domain champion and architect of record, with experience coordinating globally distributed business, engineering, operations, vendor and partner stakeholders across agile and waterfall environments. Strong background in cloud adoption, datacentre exit, workload modernization, hybrid cloud, security, identity, data/AI and GenAI solutions.

CORE LEADERSHIP & DELIVERY CAPABILITIES

Cloud Transformation: Enterprise cloud adoption · Datacentre exit · Workload modernization · Hybrid cloud · Landing zones · Governance · Cloud Adoption Framework · Well-Architected Framework

Engagement & Program Delivery: End-to-end solution delivery · Requirements and dependency management · Risk identification · Cross-functional coordination · Production readiness · Operational hand-off · ITIL · Agile & waterfall delivery

Customer & Executive Leadership: Enterprise customer advisory · Requirements workshops · Executive briefings · Stakeholder alignment · Architecture reviews · Technical enablement · Escalation management · Mentoring

Cloud & AI: Microsoft Azure · Azure OpenAI · Azure AI Foundry · AKS · GPU compute · Entra ID · Zero Trust · Private networking · RAG/Copilot workloads · Infrastructure as Code

Partner & Delivery Ecosystem: Vendor/partner coordination · Globally distributed teams · Service and support operations · Cross-team dependency management

PROFESSIONAL EXPERIENCE

Microsoft — Cloud Solution Architect

Jun 2022 – Present | New Delhi, India

- Lead customer brainstorming and requirement-gathering sessions across business, engineering and operations stakeholders, translating ambiguous business needs into agreed end-to-end solution direction.
- Serve as domain champion and architect of record for a portfolio of large enterprise customers, shaping multi-subscription Azure estates using Cloud Adoption and Well-Architected Framework principles across governance, identity and security.
- Lead datacentre exit and workload modernization programmes from assessment and dependency mapping through target architecture, cutover planning and production adoption.
- Perform high-level systems impact, dependency and integration analysis across new initiatives, surfacing delivery risks and downstream effects before implementation.
- Coordinate detailed functional and requirements analysis across multiple business and engineering teams to deliver solutions spanning compute, networking, identity, security and AI platforms.
- Maintain requirement traceability from definition through development, integration testing and production release, ensuring delivered functionality remains aligned to agreed business outcomes.
- Provide solution hand-off, operational enablement and feature adoption through design reviews, hands-on workshops and executive briefings.
- Architect AI-enabled enterprise solutions using Azure OpenAI, Azure AI Foundry, GPU compute and AKS-hosted inference, addressing private networking, security, capacity planning and production readiness for RAG and Copilot workloads.

Tata Consultancy Services — Technical Architect / Assistant Consultant

Mar 2016 – Feb 2022 | New Delhi, India

- Gathered and defined requirements with customer and engineering stakeholders for global enterprise clients, translating business processes into target-state architectures and migration approaches.
- Delivered end-to-end enterprise solutions across infrastructure, networking, identity, compute, database and application platforms under agile and waterfall delivery models.
- Designed multi-site and cross-premises cloud architectures using Azure Virtual Networks, VPN, load balancing, Azure AD, Azure SQL and supporting cloud services.
- Led on-premises Active Directory and server workload migrations, covering assessment, hybrid identity design, migration planning and application modernization.
- Replaced manual provisioning with repeatable Infrastructure-as-Code using Terraform, GitHub and CI/CD pipelines, improving delivery consistency and repeatability.
- Owned L2/L3 engineering escalations in an ITIL-aligned ServiceNow environment, driving upgrades, backup and recovery, vulnerability remediation and major incident management.
- Mentored junior engineers and served as an escalation point for Active Directory, Microsoft 365 and application-level troubleshooting.

LWP Webhosting Solutions — Windows / Linux System Administrator

Jan 2015 – Sep 2015 | Chandigarh, India

- Administered Linux/UNIX and Windows hosting infrastructure and deployed web, DNS, mail, firewall and LVM storage services for secure, highly available customer environments.

RIMITS — Subject Matter Expert, Technical Support

Jul 2012 – Dec 2014 | Chandigarh, India

- Served as a senior technical escalation point for US consumers, resolving complex networking, wireless, DVR and IP camera issues within SLA; coached support engineers on structured troubleshooting.

CERTIFICATIONS & CREDENTIALS

Microsoft Certified: Azure Administrator Associate (AZ-104) · Microsoft Certified: Azure AI Fundamentals (AI-900) · Microsoft Certified: Azure Fundamentals (AZ-900) · Microsoft Specialist: Azure Infrastructure Solutions · MCSA: Windows 10 · ITIL 2011 Foundation · Agile Way of Working Foundation

EDUCATION

Bachelor of Technology (B.Tech), Computer Science & Engineering — RIMT, Punjab | 2009–2012

Diploma, Computer Science — RIMT, Punjab | 2006–2009

PROFESSIONAL DEVELOPMENT

Microsoft Azure Architect (AZ-300, instructor-led) · Administering Infrastructure Services with Microsoft Azure · Identity and Access Management – Software Security Assurance · Major Incident Management · Process Improvement Techniques · Business Communication Skills